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Managing Parent Debts

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Introduction

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Mid size law firm – 18 lawyers + 30 staff

Our focus areas

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- >Our lawyers travel to you if needed
- >Specialist lawyers committed to delivering "just redemptive outcomes®" with care and integrity
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1. What Do I Do With A Minor Parent Debt?

- Let's be honest not most people's favourite job
- Why do parents default?
 - Separation
 - Change in circumstances
 - Simply unwilling to pay
- What options are available?



2. What Options Are Available In Recovering Parent Debts?

- Chase it up yourself
- Go to a private debt collection agency
- Instruct us to prepare our fixed fee debt collection letters



3. Necessitous Circumstances Fund

- Consider setting up a Fund so that parents who want to make tax deductible donations to other families who are struggling can do so.
- This in turn can reduce the amount you spend in recovery.



4. What If They Still Don't Pay?

Initiate proceedings in the Magistrates Court of Queensland or QCAT (or your state equivalent)

Which one? - "Do you really want a lawyer?"



5. The Magistrates Court Process

- Prepare Claim and Statement of Claim
- File Claim and Statement of Claim
- Serve Claim and Statement of Claim
- Defendants have 28 days to file a Notice of Intention to Defend from date of service
- Default Judgement, Settlement or Trial?



6. What If They STILL Don't Pay?

Enforcement Proceedings

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7. What Is A Compromise Agreement and How Does It Affect Recovery?

- Also known as a Payment Plan
- Essentially an amendment of the enrolment contract
- If it does its job you should recover the entirety of the debt
- If you have already initiated proceedings and they default? – Rule 365

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8. How Do You Prevent An Unpaid Debt and Maximize Repayment???

- Be on the ball with your books
- Don't be trigger happy with terminating enrolment
- Have a lawyer look over your enrolment contract to ensure it includes
 - Joint and several liability
 - Costs on an indemnity basis
 - Specified interest rates

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9. The Risks Of Charging Interest National Consumer Credit Protection Act 2009

- •You cannot charge interest on a loan unless you are licensed to do so- Criminal and civil penalties
- •Ensure that you demand fees upfront and on invoice.
- •Do not claim to defer debt, grant loans or issue credit but instead make staggered payment arrangements if a parent is in financial difficulty.
- •Any late fee or interest must be reasonable

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We look at steps that schools can take to recover and minimise the impact of unpaid enrolment fees, and what clauses can be introduced into the Enrolment Contr





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